

Schedule 2
FORM ECSRC – OR

(Select One)

☒ **QUARTERLY FINANCIAL REPORT** for the period ended September 30, 2017
Pursuant to Section 98(2) of the Securities Act, 2001

OR

☐ **TRANSITION REPORT**
for the transition period from _____ to _____
Pursuant to Section 98(2) of the Securities Act, 2001
(Applicable where there is a change in reporting issuer's financial year)

Issuer Registration Number: **GRENLEC27091960G**

Grenada Electricity Services Ltd.

(Exact name of reporting issuer as specified in its charter)

Grenada W.I.

(Territory or jurisdiction of incorporation)

Dusty Highway, Grand Anse, St. George's, P.O. Box 381

(Address of principal executive Offices)

(Reporting issuer's:

Telephone number (including area code): **(473) 440-3391**

Fax number: **(473) 440-4106**

Email address: **mail@grenlec.com**

(Former name, former address and former financial year, if changed since last report)

(Provide information stipulated in paragraphs 1 to 8 hereunder)

Indicate the number of outstanding shares of each of the reporting issuer's classes of common stock, as of the date of completion of this report. _____

CLASS	NUMBER
Ordinary Shares	19,000,000

SIGNATURES

A Director, the Chief Executive Officer and Chief Financial Officer of the company shall sign this Annual Report on behalf of the company. By so doing each certifies that he has made diligent efforts to verify the material accuracy and completeness of the information herein contained.

The Chief Financial Officer by signing this form is hereby certifying that the financial statements submitted fairly state the company's financial position and results of operations, or receipts and disbursements, as of the dates and period(s) indicated. The Chief Financial Officer further certifies that all financial statements submitted herewith are prepared in accordance with International Accounting Standards consistently applied (except as stated in the notes thereto) and (with respect to year-end figures) including all adjustments necessary for fair presentation under the circumstances.

Name of Chief Executive Officer:

Collin Cover

SIGNED AND CERTIFIED

Name of Director:

Alistair Bain

SIGNED AND CERTIFIED

Date 23rd Oct 2017

Date 23rd October, 2017

Name of Chief Financial Officer:

Benedict Brathwaite

SIGNED AND CERTIFIED

Signature

Date October 23, 2017

INFORMATION TO BE INCLUDED IN FORM ECSRC-OR

1. Financial Statements

Provide Financial Statements for the period being reported in accordance with International Accounting Standards. The format of the financial statements should be similar to those provided with the registration statement. Include the following:

- (a) Condensed Balance Sheet as of the end of the most recent financial year and just concluded reporting period.
- (b) Condensed Statement of Income for the just concluded reporting period and the corresponding period in the previous financial year along with interim three, six and nine months of the current financial year and corresponding period in the previous financial year.
- (c) Condensed Statement of Cash Flows for the just concluded reporting period and the corresponding period in the previous financial year along with the interim three, six and nine months of the current financial year and the corresponding period in the previous financial year.
- (d) By way of *Notes to Condensed Financial Statements*, provide explanation of items in the financial statements and indicate any deviations from generally accepted accounting practices.

2. Management's Discussion and Analysis of Financial Condition and Results of Operation.

Discuss the reporting issuer's financial condition covering aspects such as liquidity, capital resources, changes in financial condition and results of operations during the reporting period. Discussions of liquidity and capital resources may be combined whenever the two topics are interrelated. Discussion of material changes should be from the end of the preceding financial year to the date of the most recent interim report.

The Management's Discussion and Analysis should disclose sufficient information to enable investors to judge:

- 1. The quality of earnings;
- 2. The likelihood that past performance is indicative of future performance; and
- 3. The issuer's general financial condition and outlook.

It should disclose information over and above that which is provided in the management accounts and should not be merely a description of the movements in the financial statements in narrative form or an otherwise uninformative series of technical responses. It should provide management's perspective of the company that enables investors to view the business from the vantage point of management.

The discussion should focus on aspects such as liquidity; capital resources; changes in financial condition; results of operations; material trends and uncertainties and measures

taken or to be taken to address unfavourable trends; key performance indicators; and non-financial indicators.

General Discussion and Analysis of Financial Condition

The following table provides information as at September 30, 2017 with comparatives at September 30, 2016 and December 31, 2016 of GRENLEC's compliance with various financial loan covenants. All ratios are well within the target and we can expect this to continue.

Covenant Table

	Covenant Ratio	September 2017	September 2016	December 2016
Current Ratio	$\geq 1.35:1$	2.63:1	2.59:1	2.97:1
Debt Service Coverage Ratio	$\geq 1.75:1$	4.06:1	4.57:1	4.35:1
Funded Debt to EBITDA	$\leq 3:1$	1.86:1	1.62:1	1.24:1

As can be seen from the comparative 2016 numbers the Company is on track to once again surpass the covenant ratios of the agreement based on the profitability to September 30, 2017.

In the third quarter of 2017 the Company's net assets decreased marginally from \$77.69M to \$77.63M. Property, plant and equipment decreased from \$76.21M to \$75.20M in this period as a result of depreciation expense of \$1.56M. For the nine months it increased by \$3.26M despite depreciation of \$4.59M mainly due to three areas: A solar PV project of \$5.75M as the Company transitions more and more into renewables; T&D expansion projects of \$3.13M and \$289K on computers and servers. Capital work in progress increased from \$4.94M at the end of June 2017 to \$7.21M in the three months to September 2017 as \$1.57M was spent on the installation of a third stand-by engine at the St. George's University, a project which is expected to be completed by year end. This institution continues to expand in size and the use of energy. It currently has a peak load higher than the 2.8MW capacity of the present stand-by units. Also, \$1.37M was invested on the T&D network expansion driven by an unexpectedly high number of requests from private citizens for new services, and from the government for replacement/upgrades of the network for road improvement projects. The Company has continued to finance routine non-expansion capital expenditures from internal operations.

Trade receivables increased by \$333K, over the three months to September 2017, from \$15.84M to \$16.17M. The domestic, commercial, industrial, and statutory bodies sectors were all higher, ranging from 3.1 to 39.7 percent. Government and the hotel sectors saw decreases in their balances of 9.9 and 11.2 percent respectively. The quality of the receivables continued to improve with 71% being current and 78% below 60 days. Focus on further reducing trade receivables over 60 days will continue as it is well known that the longer balances are outstanding the more difficult it becomes to recover. Although effort is being made to reduce the total receivables, more energy is being utilized on collecting the receivables under 60 days by using interactive voice messages (IVR) to remind customers of their balances due. To date there seems to be an increase in the payment of current bills. By this means the over 60 days are expected to decrease and enable the results of the efforts targeted there to be able to be measured.

Liquidity and Capital Resources

Provide a narrative explanation of the following (but not limited to):

- i) The reporting issuer's financial condition covering aspects such as liquidity, capital resources, changes in financial condition and results of operations.
- ii) Any known trends, demands, commitments, events or uncertainties that will result in, or that are reasonably likely to result in, the issuer's liquidity increasing or decreasing in any material way. If a deficiency is identified, indicate the course of action that the reporting issuer has taken or proposes to take to remedy the deficiency.
- iii) The issuer's internal and external sources of liquidity and any material unused sources of liquid assets.
- iv) Provisions contained in financial guarantees or commitments, debt or lease agreements or other arrangements that could trigger a requirement for an early payment, additional collateral support, changes in terms, acceleration of maturity, or the creation of an additional financial obligation such as adverse changes in the issuer's financial ratios, earnings, cash flows or stock price or changes in the value of underlying, linked or indexed assets.
- v) Circumstances that could impair the issuer's ability to continue to engage in transactions that have been integral to historical operations or are financially or operationally essential or that could render that activity commercially impracticable such as the inability to maintain a specified level of earnings, earnings per share, financial ratios or collateral.
- vi) Factors specific to the issuer and its markets that the issuer expects will affect its ability to raise short-term and long-term financing, guarantees of debt or other commitment to third parties, and written options on non-financial assets.
- vii) The relevant maturity grouping of assets and liabilities based on the remaining period at the balance sheet date to the contractual maturity date. Commentary should provide information about effective periods and the way the risks associated with different maturity and interest profiles are managed and controlled.
- viii) The issuer's material commitments for capital expenditures as of the end of the latest fiscal period, and indicate the general purposes of such commitments and the anticipated source of funds needed to fulfil such commitments.
- ix) Any known material trends, favorable or unfavorable, in the issuer's capital resources, including any expected material changes in the mix and relative cost of capital resources, considering changes between debt, equity and any off-balance sheet financing arrangements.

Discussion of Liquidity and Capital Resources

(a) Liquidity

As at the end of the third quarter of 2017 the Company recorded a current ratio of 2.63:1 which is above the lender institution's benchmark of 1.35:1 and was in position to meet its operational requirements.

The average electricity rate in the third quarter of 2017 was \$0.80/kWh, a decrease of 2.4 percent (\$0.02/kWh) as compared to the second quarter. This decrease occurred despite average world fuel prices slowly creeping up after reaching its lowest point for the first nine months in June. The average fuel charge decreased by 5.6 percent from \$0.3364/kWh to \$0.3175/kWh for the three months to September as compared to the previous quarter.

Cash provided by operating activities for the three months to September 30, 2017 of \$6.11M was more than the \$5.50M and \$2.71M of each of the two previous quarters of 2017. However, the \$14.32M of the first nine months was well below the \$23.34M of the equivalent period in 2016 mainly due to an increase of \$3.48M in accounts receivable and prepayments in 2017 as against a decrease of \$1.03M in 2016. The movement in receivables and prepayments was mainly due to the direction of fuel prices in 2017 versus 2016. Additionally, adjusted profit of \$19.00M was less by \$45.24M than for the first nine months of 2016. Also, accounts payable and accrued charges increased by \$1.83M based on higher fuel prices and provisions made for likely legal costs arising from the enactment of the 2016 ESA.

Cash used in investing activities of \$6.46M to September 30, 2017 was an increase of \$3.29M over that to June 30, 2017 of \$3.17M. Cash used in investing activities over the first nine months of 2016 was \$4.16M. The main factors in the use of this cash was purchase of fixed assets of \$9.57M which was offset by a decrease in capital work in progress of \$1.43M and an increase in consumer contribution for line extension of \$1.72M.

Financing activities in the third quarter of 2017 was similar to that of the first two quarters with the payment of the regular quarterly dividend of thirteen cents per share and repayment of borrowings as scheduled. For the first nine months cash utilized was \$8.92M compared to the \$33.95M over the equivalent period of 2016 when a special dividend of \$57M and early repayment of existing loans of \$15.70M occurred offset by a new loan facility of \$48.05M.

Overall, during the first nine months of the year, the cash position decreased by \$1.06M with a balance at the end of the period of \$0.80M. The Company met all of its obligations in the period, and, based on its current cash flow projections can be expected to continue to do so for the foreseeable future.

(b) Capital Resources

Non-expansion capital expenditure of \$8.13M in the first nine months of 2017 was funded from internal operations. A balance of \$3.87M remains from the budgeted capital expenditure of \$12M for the year which will be similarly funded from operations. Over the years the Company has only utilized external funding for major capital projects.

The Company, as part of its strategic plan, prior to the passage of the 2016 ESA had set a target of having 20 percent of its generation capacity from renewable energy by 2020. To achieve this goal will require the Company to make capital investments in solar photovoltaics and or wind turbine farms. Progress to date has been slow and it is not expected to be any faster in the next twelve months given the uncertainty the Company faces with the passage of the 2016 ESA.

The Company is now reviewing its options for a 3MW of ground mounted solar PV project on 33 acres of leased land in Pearls St. Andrew and a 300 kW solar project with battery storage in Petit Martinique. It is possible that a phased development to the Pearls solar PV project might be used. External funding would most likely be required for either of these projects.

Off Balance Sheet Arrangements

Provide a narrative explanation of the following (but not limited to):

- i) Disclosures concerning transactions, arrangements and other relationships with unconsolidated entities or other persons that are reasonably likely to materially affect liquidity or the availability of, or requirements for capital resources.
- ii) The extent of the issuer's reliance on off-balance sheet arrangements should be described fully and clearly where those entities provide financing, liquidity, market or credit risk support, or expose the issuer to liability that is not reflected on the face of the financial statements.
- iii) Off-balance sheet arrangements such as their business purposes and activities, their economic substance, the key terms and conditions of any commitments, the initial on-going relationship with the issuer and its affiliates and the potential risk exposures resulting from its contractual or other commitments involving the off- balance sheet arrangements.
- iv) The effects on the issuer's business and financial condition of the entity's termination if it has a finite life or it is reasonably likely that the issuer's arrangements with the entity may be discontinued in the foreseeable future.

None

Results of Operations

In discussing results of operations, issuers should highlight the company's products and services, facilities and future direction. There should be a discussion of operating considerations and unusual events, which have influenced results for the reporting period. Additionally, any trends or uncertainties that might materially affect operating results in the future should be discussed.

Provide a narrative explanation of the following (but not limited to):

- i) Any unusual or infrequent events or transactions or any significant economic changes that materially affected the amount of reported income from continuing operations and, in each case, the extent to which income was so affected.
- ii) Significant components of revenues or expenses that should, in the company's judgment, be described in order to understand the issuer's results of operations.
- iii) Known trends or uncertainties that have had or that the issuer reasonably expects

will have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.

- iv) Known events that will cause a material change in the relationship between costs and revenues (such as price increases, costs of labour or materials), and changes in relationships should be disclosed.
- v) The extent to which material increases in net sales or revenues are attributable to increases in prices or to increases in the volume or amount of goods or services being sold or to the introduction of new products or services.
- vi) Matters that will have an impact on future operations and have not had an impact in the past.
- vii) Matters that have had an impact on reported operations and are not expected to have an impact upon future operations
- viii) Off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships that have or are reasonably likely to have a current or future effect on the registrant's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.
- ix) Performance goals, systems and, controls.

Overview of Results of Operations

The Company's financial performance for the first nine months of 2017, reflected by its profit before interest, showed a 21 percent decline as compared to the same period in 2016, a reduction of \$6.18M to \$23.28M. This decline was due to increased operating costs.

KWh sales saw a 1.6 percent growth, over the same period in 2016. However, this must be viewed in the context of the Company increasing its kWh sales after the notable growth in 2016 of 6.6 percent. Management, although expecting to meet the budgeted sales target is not optimistic that this growth rate will be sustained as in 2016 the months of October and November both had sales that easily exceeded 17M kWh.

Total revenue to September 2017 increased by 10.5 percent, to \$111.44M as compared to the equivalent period of 2016. The 23.2 percent increase in average fuel prices to \$5.39 per imperial gallon, in comparison with that to September 2016, led to higher fuel charge rates. As such, the fuel charge revenue increased by 24.3 percent from \$38.53M to \$47.91M, mainly accounting for the increased revenue.

The fuel cost recovery rate over the nine months to September was 103.3 percent producing a net benefit of \$1.54M compared to the \$1.84M from a comparative rate of 103.6 percent over the equivalent period of 2016. The recovery rate in the first half of the year has been similar to that of same period in 2016 as fuel prices, just as last year, have been fluctuating.

Operating and administrative expenses other than fuel of \$41.79M increased by 20.4 percent in the first nine months of 2017 relative to the \$34.72M in the comparative period of 2016. This increase was due to a provision for legal expenses higher than that of 2016 by \$3.94M, planned overhaul \$2.01M and the benefit in 2016 of an exchange gain on the repayment of the EIB borrowings of \$0.63M because of a favourable exchange rate. The other expenses were comparative to that of 2016 as tight controls over costs were maintained in recognition that with no change in the non-fuel charge rate and low kWh sales growth it is unlikely that there will be a significant increase in non-fuel revenue. Over the first nine months of 2017 operating expenses were higher than budget by 0.7 percent.

Interest costs of \$1.99M in the first nine months of 2017 reflects a decrease of 24 percent compared to the \$2.963M to September 2016. The new borrowings in 2016 led to interest penalties being applicable as a result of an early repayment of borrowings from the EIB, in accordance with the agreement, and accounts for the higher financing costs in 2016.

System losses twelve months rolling average of 7.87 percent at September 30, 2017 was higher than the 7.58 percent for the year 2016. This is a key strategic driver for the Company and its importance cannot be over emphasized in the context of the challenging economic conditions under which the Company is operating. Management will therefore monitor it closely with a view of sustaining if not decreasing system losses.

Fuel efficiency of 18.97kWh's per imperial gallon in the first nine months of 2017 was below the 19.19kWh's achieved in the same period last year. This was mainly due to the overhaul in July to mid-August of the most efficient generator on the Plant hence the efficiency is likely to improve in the final quarter. Fuel efficiency in 2016 was 19.13kWh's per imperial gallon. This, like system losses, is very important as it is a key performance indicator for the Company that has a significant impact on its financial performance.

3. Disclosure about Risk Factors.

Provide a discussion of the risk factors that may have an impact on the results from operations or on the financial conditions. Avoid generalised statements. Typical risk factors include untested products, cash flow and liquidity problems, dependence on a key supplier or customer, management inexperience, nature of business, absence of a trading market (specific to the securities of the reporting issuer), etc. Indicate if any risk factors have increased or decreased in the time interval between the previous and current filing.

With each passing period without Grenada being significantly affected by a tropical storm the Hurricane Reserve increases, and presently stands at \$23.50M which reduces the main risk exposure associated with post-hurricane recovery. The major risk factors facing the Company continue to be as follows:

- Hurricanes - as clearly established after Hurricane Ivan in 2004 when approximately 90 percent of our distribution system was affected. This continues to be the most immediate and significant risk being faced. This has been partially offset by the strengthening of the distribution system which has been made more robust in the rebuilding period after hurricanes Ivan and Emily. Additionally, the Hurricane Fund of \$22.39M is more than the pre Ivan level of \$14M.
- The 2016 Electricity Supply Act and 2016 Public Regulatory Commission Act
 - The 2016 ESA and the 2016 PURC Acts had commencement dates of August 1, 2016. These Acts fundamentally alters the regulatory and operating framework. Section 71 of the 2016 ESA repeals the Electricity Supply Act, 1994 (ESA 1994) under which Grenlec operated. The 2016 ESA separates generation and transmission entities to allow competition in both the generation and distribution areas, and to increase generation by renewable energy. The changes are many and are expected to have a negative financial impact on the Company. A serious concern that has been voiced by many is the significant amount of power that is vested in a single Government Minister. The Act is silent on the issue of whether concessions on custom duties will continue as per the Electricity Supply Act No, 39 of 2013 or be removed altogether. The regulations under the new Act have not yet been promulgated.
 - On March 22, 2017, GPP the holder of 50% of Grenlec's shares filed a demand notice with the Government of Grenada (GoG) in regards to government's Share Purchase Agreement obligations with GPP. GPP is asserting that the GoG breached the terms of the SPA and as a consequence has contractually initiated a repurchase of its shares by the GoG. GPP is a subsidiary of WRB Enterprises Inc who have had a management contract with Grenlec since 1994.
 - On May 5, 2017 GPP the holder of 50% of Grenlec's shares along with WRB its parent company filed a request for arbitration with the World Bank's International Centre for the Settlement of Investment Disputes (ICSID) to enforce the Government of Grenada's contractual obligation to repurchase the 50% Grenlec shareholding that Government previously sold to GPP.
- Current borrowings are in EC\$ which limits exposure to foreign currency rates. Foreign exchange risk relates to purchases most of which are transacted in United States dollars, which has a fixed exchange rate.
- Sharply increasing fuel prices can over the short run impact negatively on the Company's cash flow and profitability.

4. Legal Proceedings.

A legal proceeding need only be reported in the ECSRC – OR filed for the period in which it first became a reportable event and in subsequent interim reports in which there have been material developments. Subsequent Form ECSRC – OR filings in the same financial year in which a legal proceeding or a material development is reported should reference any previous reports in that year. Where proceedings have been terminated during the period covered by the report, provide similar information, including the date of termination and a description of the disposition thereof with respect to the reporting issuer and its subsidiaries.

There were no pending legal proceedings outstanding as at September 30, 2017 that could materially impact on the Company's position.

5. Changes in Securities and Use of Proceeds.

- (a) Where the rights of the holders of any class of registered securities have been materially modified, give the title of the class of securities involved. State briefly the general effect of such modification upon the rights of holders of such securities.

There were no changes in securities during the quarter ended September 30, 2017.

(a) Where the use of proceeds of a security issue is different from that which is stated in the registration statement, provide the following:

- Offer opening date (provide explanation if different from date disclosed in the registration statement)

N/A

- Offer closing date (provide explanation if different from date disclosed in the registration statement)

N/A

- Name and address of underwriter(s)

N/A

- Amount of expenses incurred in connection with the offer N/A

- Net proceeds of the issue and a schedule of its use

N/A

- Payments to associated persons and the purpose for such payments

N/A

(b) Report any working capital restrictions and other limitations upon the payment of dividends.

None.

6. Defaults upon Senior Securities.

- (a) If there has been any material default in the payment of principal, interest, a sinking or purchase fund instalment, or any other material default not satisfied within 30 days, with respect to any indebtedness of the reporting issuer or any of its significant subsidiaries exceeding 5 per cent of the total assets of the reporting issuer and its consolidated subsidiaries, identify the indebtedness. Indicate the nature of the default. In the case of default in the payment of principal, interest, or a sinking or purchase fund instalment, state the amount of the default and the total arrears on the date of filing this report.

Payments of principal and interest to CIBC FirstCaribbean for a loan of \$48.05M in March 2016 was made as scheduled during the quarter ended September 30, 2017 as per the agreement.

- (b) If any material arrears in the payment of dividends have occurred or if there has been any other material delinquency not satisfied within 30 days, give the title of the class and state the amount and nature of the arrears or delinquency.

No arrears in the payment of dividends have occurred and there are no restrictions.

7. Submission of Matters to a Vote of Security Holders.

If any matter was submitted to a vote of security holders through the solicitation of proxies or otherwise during the financial year covered by this report, furnish the following information:

- (a) The date of the meeting and whether it was an annual or special meeting.

None.

- (b) If the meeting involved the election of directors, the name of each director elected at the meeting and the name of each other director whose term of office as a director continued after the meeting.

N/A

- (c) A brief description of each other matter voted upon at the meeting and a statement of the number of votes cast for or against as well as the number of abstentions as to each such matter, including a separate tabulation with respect to each nominee for office.

N/A.

- (d) A description of the terms of any settlement between the registrant and any other participant.

N/A

- (e) Relevant details of any matter where a decision was taken otherwise than at a meeting of such security holders.

N/A

Other Information.

The reporting issuer may, at its option, report under this item any information, not previously reported in a Form ECSRC – MC report (used to report material changes), with respect to which information is not otherwise called for by this form, provided that the material change occurred within seven days of the due date of the Form ECSRC-OR report. If disclosure of such information is made under this item, it need not be repeated in a Form ECSRC – MC report which would otherwise be required to be filed with respect to such information or in a subsequent Form ECSRC – OR report.

None

GRENADA ELECTRICITY SERVICES
Statement of Financial Position

	Unaudited September 30, 2017 EC \$	Unaudited September 30, 2016 EC \$	Audited December 31, 2016 EC \$
ASSETS			
Non Current Assets			
Property Plant and Equipment	75,197,644.34	71,062,459.81	71,934,183.35
Suspense Jobs in Progress	2,209,962.86	2,859,430.38	2,296,655.00
Capital Work in Progress	7,212,086.89	9,102,251.67	8,645,737.00
Deferred Financing Costs	-	989,198.94	-
Available-for-sale financial assets	818,015.44	830,027.39	800,065.75
	<u>85,437,709.53</u>	<u>84,843,368.19</u>	<u>83,676,641.10</u>
CURRENT ASSETS			
Inventories	16,742,989.52	15,289,656.18	16,441,220.56
Trade and Other Receivables	23,454,043.41	20,338,505.00	19,969,895.20
Loans and receivables financial assets	33,598,127.66	33,349,806.89	33,411,543.09
Cash and cash equivalents	2,484,008.70	3,741,308.74	1,859,488.59
	<u>76,279,169.29</u>	<u>72,719,276.81</u>	<u>71,682,147.44</u>
TOTAL ASSETS	<u>161,716,878.82</u>	<u>157,562,645.00</u>	<u>155,358,788.54</u>
SHAREHOLDERS EQUITY AND LIABILITIES			
SHAREHOLDERS EQUITY			
Stated Capital	32,339,840.00	32,339,840.00	32,339,840.00
Other Reserve	-	8,040.00	-
Provision for Hurricane Insurance Reserve	23,500,000.03	21,500,000.03	22,000,000.00
Retained Earnings	19,053,572.63	69,607,253.97	69,607,253.97
Profit / (Loss) to Date after Dividends	2,735,720.35	(50,995,954.84)	(50,553,681.34)
	<u>77,629,133.01</u>	<u>72,459,179.16</u>	<u>73,393,412.63</u>
Non Current Liabilities			
Consumers' Deposits	15,133,996.95	14,616,784.57	14,921,943.65
Long-term Borrowings	38,039,583.30	42,043,750.60	41,042,708.31
Deferred tax liability	1,879,230.75	430,047.09	1,879,230.75
	<u>55,052,811.00</u>	<u>57,090,582.26</u>	<u>57,843,882.71</u>
Current Liabilities			
Amount Due to Related Company	28,539.63	(40,282.15)	-
Bank overdraft	1,684,843.21	1,891,016.25	-
Short- term borrowings	4,004,166.68	4,004,166.68	4,008,250.99
Trade and other payables	16,464,514.86	11,880,333.94	12,365,037.00
Consumers' Advances for Construction	1,435,901.33	1,548,820.77	1,583,807.03
Current portion of provision for retirement benefits	69,387.81	59,214.35	195,254.85
Provision for Profit Sharing	4,108,044.49	4,670,723.31	4,960,633.10
Income Tax payable	1,239,536.80	3,998,890.43	1,008,510.23
	<u>29,034,934.81</u>	<u>28,012,883.58</u>	<u>24,121,493.20</u>
TOTAL LIABILITIES	<u>84,087,745.81</u>	<u>85,103,465.84</u>	<u>81,965,375.91</u>
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	<u>161,716,878.82</u>	<u>157,562,645.00</u>	<u>155,358,788.54</u>

GRENADA ELECTRICITY SERVICES
STATEMENT OF COMPREHENSIVE INCOME

	Unaudited Three Months Ended		Unaudited Nine Months Ended		Audited
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016	December 31, 2016
<u>INCOME</u>					
Sales - Non Fuel Charge	21,001,472.64	20,552,809.91	61,653,539.10	60,752,580.90	82,036,736.25
- Fuel Charge	15,921,516.51	13,976,076.89	47,908,663.45	38,527,111.56	53,838,919.75
Unbilled Sales Adjustments	65,954.93	925,635.53	504,976.21	445,622.48	105,655.35
Net Sales	36,988,944.08	35,454,522.33	110,067,178.76	99,725,314.94	135,981,311.35
Sundry Revenue	339,757.52	364,719.08	1,373,668.13	1,148,057.22	1,622,400.01
TOTAL INCOME	37,328,701.60	35,819,241.41	111,440,846.89	100,873,372.16	137,603,711.36
<u>OPERATING COSTS</u>					
Production less Diesel Consumed	4,552,505.98	1,969,094.86	10,496,714.81	8,476,408.36	11,530,093.76
Diesel Consumed	16,862,632.88	13,786,622.18	46,372,212.49	36,691,025.35	51,946,760.80
Planning & Engineering	650,038.01	664,180.53	1,999,680.48	2,062,046.63	2,614,047.94
Distribution	3,894,338.55	3,694,376.91	11,378,926.40	11,004,166.96	14,875,159.03
TOTAL OPERATING COSTS	25,959,515.42	20,114,274.48	70,247,534.18	58,233,647.30	80,966,061.53
<u>CORPORATE SERVICES</u>	6,160,308.69	5,395,134.15	17,911,768.66	13,177,972.84	19,119,283.43
PROFIT BEFORE INTEREST	5,208,877.49	10,309,832.78	23,281,544.05	29,461,752.02	37,518,366.40
<u>INTEREST</u>					
Bank Loan Interest	513,664.64	559,390.31	1,559,362.37	2,218,310.47	3,762,439.60
Other Bank Interest	1,089.38	125.96	8,133.63	1,178.60	2,117.15
Consumer Deposit Interest	145,444.30	140,398.53	430,658.34	410,757.66	557,117.04
TOTAL INTEREST COSTS	660,198.32	699,914.80	1,998,154.34	2,630,246.73	4,321,673.79
PROFIT AFTER INTEREST	4,548,679.17	9,609,917.98	21,283,389.71	26,831,505.29	33,196,692.61
<u>ALLOCATIONS</u>					
Hurricane Provision	500,000.17	500,000.01	1,500,000.03	1,500,000.03	2,000,000.00
Donations	202,433.96	455,497.52	988,162.77	1,266,576.90	1,559,834.60
Profit Sharing	1,123,081.13	1,716,261.51	4,309,969.76	4,901,992.77	6,352,845.46
TOTAL OTHER CHARGES	1,825,515.26	2,671,759.04	6,798,132.56	7,668,569.70	9,912,680.06
PROFIT BEFORE TAXES	2,723,163.91	6,938,158.94	14,485,257.15	19,162,935.59	23,284,012.55
Corporation Tax @ 30%	816,949.24	2,081,457.43	4,339,536.80	5,748,890.43	5,508,510.23
Deferred Tax			-	-	1,449,183.66
PROFIT AFTER TAXES	1,906,214.67	4,856,701.51	10,145,720.35	13,414,045.16	16,326,318.66
Dividends	2,470,000.00	2,470,000.00	7,410,000.00	64,410,000.00	66,880,000.00
RETAINED PROFIT to date	(563,785.33)	2,386,701.51	2,735,720.35	(50,995,954.84)	(50,553,681.34)

GRENADA ELECTRICITY SERVICES LIMITED
Statement of Cash Flows

	Unaudited Nine Months Ended		Audited Year Ended
	September 30, 2017	September 30, 2016	December 31, 2016
Operating Activities			
Profit before Income Tax	14,485,257.15	19,162,935.59	23,284,012.55
Adjustments for:			
Depreciation	4,587,063.29	5,144,890.72	6,613,806.69
Profit on disposal of fixed assets	(74,420.37)	(68,280.19)	(125,816.09)
	<u>18,997,900.07</u>	<u>24,239,546.12</u>	<u>29,772,003.15</u>
Changes in Operating Assets / Liabilities			
(Increase) / Decrease in receivables and prepayments	(3,484,148.21)	1,026,456.99	1,395,071.67
Increase in accounts payable and accrued charges	4,163,625.46	2,334,618.09	3,159,461.61
(Decrease) in provision for retirement benefits	(125,867.04)	(267,540.75)	(131,500.25)
Increase in inventory	(301,768.96)	(465,005.77)	(1,616,570.15)
Increase / (Decrease) in related company balance	28,539.63	(124,294.97)	(84,012.82)
Payment of income tax	(4,108,510.23)	(2,894,071.48)	(5,644,071.48)
Decrease in provision for profit sharing	(852,588.61)	(507,351.88)	(217,442.09)
	<u>14,317,182.11</u>	<u>23,342,356.35</u>	<u>26,632,939.64</u>
Cash provided by operating activities			
Investing Activities			
(Increase) / decrease in available for sale financial assets	(17,949.69)	(5,907.39)	24,054.25
Disposal of fixed assets	74,950.10	71,750.00	129,750.00
Decrease / (Increase) in Suspense jobs in progress	86,692.14	(591,293.60)	(28,518.22)
Decrease / (Increase) in Capital Work in Progress	1,433,650.11	(6,730,018.81)	(6,273,504.14)
(Increase) / Decrease in loans and receivables financial assets	(186,584.57)	6,426,124.92	6,364,388.72
Increase / (Decrease) in consumer contribution to line extension	1,719,123.03	(51,950.69)	229,922.25
Purchase of fixed assets	(9,570,177.04)	(3,275,969.45)	(5,898,946.00)
Increase of other reserves	-	-	(8,040.00)
	<u>(6,460,295.92)</u>	<u>(4,157,265.02)</u>	<u>(5,460,893.14)</u>
Cash provided by/(used in) investing activities			
Financing Activities			
Provision for hurricane insurance reserve	1,500,000.03	1,500,000.03	2,000,000.00
Increase in deferred financing costs	-	(989,198.94)	-
Loan proceeds	-	48,050,000.00	-
Repayment of Loan	(3,007,209.32)	(18,099,830.86)	28,953,211.16
Dividends paid	(7,410,000.00)	(64,410,000.00)	(66,880,000.00)
	<u>(8,917,209.29)</u>	<u>(33,949,029.77)</u>	<u>(35,926,788.84)</u>
Cash used in financing activities			
Net Decrease in cash and cash equivalents	<u>(1,060,323.10)</u>	<u>(14,763,938.44)</u>	<u>(14,754,742.34)</u>
Net cash - at the beginning of year	<u>1,859,488.59</u>	<u>16,614,230.93</u>	<u>16,614,230.93</u>
- at the end of period	<u>799,165.49</u>	<u>1,850,292.49</u>	<u>1,859,488.59</u>
Represented by			
Cash and due from banks	2,484,008.70	3,741,308.74	1,859,488.59
Bank overdraft	(1,684,843.21)	(1,891,016.25)	-
	<u>799,165.49</u>	<u>1,850,292.49</u>	<u>1,859,488.59</u>
Cash and cash equivalents			

NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

1. Corporate Information

Grenada Electricity Services Limited (the Company) is public and is registered in Grenada. It is engaged in the generation and supply of electricity throughout Grenada, Carriacou and Petit Martinique. It is a subsidiary of Grenada Private Power Limited of which WRB Enterprises Inc. is the majority owner.

The Company was issued a certificate of continuance under Section 365 of the Companies Act on November 8th, 1996.

The Company operates and exercises and performs functions relating to the supply of electricity in Grenada. The Company is listed on the Eastern Caribbean Securities Exchange.

The registered office is situated at Grand Anse, St. George's, Grenada.

2. Basis of Preparation

The interim financial report for the period ended September 30, 2017 has been prepared in accordance with IAS 34, 'Interim Financial Reporting' and should be used in conjunction with the annual financial statements for the year ended December 31, 2016.

3. Significant Accounting Policies

The accounting policies adopted in the preparation of the interim financial statements are consistent with those followed in the preparation of the annual financial statements for the year ended December 31, 2016.

4. Use of Judgements and Estimates

In preparing these interim financial statements, management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied in the financial statements as at and for the year ended December 31, 2016.